



Quarterly Curriculum

Q1 (January ~ February ~ March) 2019

All classes take place at 10 & 2 EST.

Wednesday, January 2, 2019
Friday, January 4, 2019
Monday, January 7, 2019
Wednesday, January 9, 2019
Friday, January 11, 2019
Monday, January 14, 2019
Wednesday, January 16, 2019
Friday, January 18, 2019
Monday, January 28, 2019
Wednesday, January 30, 2019

Friday, February 1, 2019
Monday, February 4, 2019
Wednesday, February 6, 2019
Friday, February 8, 2019
Monday, February 11, 2019
Wednesday, February 13, 2019
Friday, February 15, 2019
Monday, February 18, 2019
Wednesday, February 20, 2019
Friday, February 22, 2019
Monday, February 25, 2019

Monday, March 4, 2019
Wednesday, March 6, 2019
Friday, March 8, 2019
Monday, March 11, 2019
Wednesday, March 13, 2019
Friday, March 15, 2019
Monday, March 18, 2019
Wednesday, March 20, 2019
Friday, March 22, 2019

How to use our No Cost Technology
Gain More leads from the Technology you have at your fingertips.
How to Turn a \$10 Facebook Ad into \$10,000
Become a Listing Magnet
Take 10 Listings: The Ultimate Coaching Program for Real Estate
Every By Owner Lists
EBOL Implementation
Take 10 Listings: The Ultimate Coaching Program for Real Estate
The Language of Lead Conversion
Don't Waste your time, Gain buyers Loyalty

Take 10 Listings: The Ultimate Coaching Program for Real Estate
Book Club
Earn Your Pet Friendly Real Estate Agent Designation
Take 10 Listings: The Ultimate Coaching Program for Real Estate
An Organized Presentation of Compelling Arguments to List Homes
The Complete Listing Kit
Take 10 Listings: The Ultimate Coaching Program for Real Estate
Builders are Building Again! Earn, Earn, Earn
Using Builder Services to increase your earnings!
Consumer Credit Expert Certification: Part 1
Consumer Credit Expert Certification: Part 2

312% Triple your income with a personal assistant!
How to effectively manage your PA toward Production & Revenue
Take 10 Listings: The Ultimate Coaching Program for Real Estate
Unique Selling Propositions
Adapting your USP Materials
Farming Fridays ~ Week 1: Your Geographic Farming Business Plan
Richard Flint: "The Power to Be"
Richard Flint: "The Power to Get Back Up"
Farming Fridays ~ Week 2: Dissecting Your Farming Prospects



Ask me about the NL² National Lunch and Learn League that takes place on the first Wednesday of each month at 12 noon.

January 2nd
February 6th
March 6th